



# Be A Successful Green Land Developer

*R. Woodson*

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## Help the Environment While Increasing Sales

Bestselling author R. Dodge Woodson brings the growing number of options available for developing land without doing harm to natural areas. In this comprehensive guide, he explains how such building techniques will increase sales, improve the bottom line, and help sustain the environment.

*Be a Successful Green Land Developer* addresses all the practical issues that arise when embarking upon green building projects. It explains every aspect of the subject, from getting started in the green building business to mastering green terminology to making money with green methods. Learn how to understand zoning requirements, covenants, and restrictions...write winning proposals...and expand business. The book also examines 20 common mistakes and how to avoid them.

Green construction is here to stay. Use *Be a Successful Green Land Developer* as a roadmap to profits and growth in this exciting new realm of business.

This practical, plain-English guide to green land development includes:

- Valuable tips on preparing winning bids
- Step-by-step advice on expanding a green building business
- Important insight into the costs associated with earth-friendly land development
- Sample contracts, zoning forms, and development/broker forms

Develop a lucrative green development enterprise with valuable lessons on...

Using Green to Make Big Bucks • Building a Strong Development Team • Working with Real Estate Brokers • Setting Up Your Lenders and Investors • Finding Suitable Development Property • What Makes a Project Viable? • Looking for Land in All the Right Places • Initial Investigations • Drainage Factors • Soil Considerations • Calculating Land Losses for Roads and Green Space • Water Requirements • And More

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