

# The Practitioner's Guide to Mediation: A Client Centered Approach

Stephen K. Erickson, Marilyn S. McKnight

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"The breadth of this book is astounding-they have taken so much of what mediators do and put it all into just this one book." -Diane Neumann, diane neumann&associates, divorce mediation services

What is mediation and why is it needed?

Who can become a mediator?

How can you incorporate mediation into your practice? Are there any pitfalls?

The Practitioner's Guide to Mediation answers all of these critical questions and much more as it guides you through the process of breaking into this lucrative field. Written by the leading experts on the subject and founders of the Erickson Mediation Institute, this practical guidebook will provide you with all the information you'll need to incorporate mediation into your existing range of services and build a successful practice. Packed with helpful advice and tips, Erickson and McKnight clearly show you how to confidently mediate family, divorce, and workplace disputes. They also take you step-by-step through their clientcentered approach so that you can develop new ways of thinking to resolve conflicts that will benefit everyone.



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