



Zero to Billions: Anyone Can, 65 Real Estate Self-made Billionaires: 16 Lessons and 9 Trends for the Millennials

Paul Chan

Download now

[Click here](#) if your download doesn't start automatically

Zero to Billions: Anyone Can, 65 Real Estate Self-made Billionaires: 16 Lessons and 9 Trends for the Millennials

Paul Chan

Zero to Billions: Anyone Can, 65 Real Estate Self-made Billionaires: 16 Lessons and 9 Trends for the Millennials Paul Chan

This is my #10 eBook on Self-made Billionaires. My biggest challenge is the sheer number of real estate Self-made Billionaires (SMB). There are well over 100 of them in the world. If I include all of them, the book will be too huge and too boring for most readers. So I resort to 4 cut-off criteria to trim the number of well over 100 to a manageable 65. The 4 cut-off criteria are (1) for Hong Kong the cut-off net worth is \$4B, (2) for US, the cut-off net worth is \$3B, (3) for China, the cut-off net worth is \$2.8B and (4) I also exclude all those who made their fortune primarily as casinos operators. Now I have an eBook of global appeal, with all countries and continents in the world well represented. I do not want to write an eBook for just for Americans or Chinese.

My second challenge is the complexity of the biographies and data. I stared at the facts for over 1 month, unable to make sense of information in front of me. The youngest real estate SMB is Adam Neumann from Israel at age 36. The oldest is Stanley Perron from Australia at age 93. Neuman is a college dropout. Perron has zero high school education. While it took Stanley Perron 79 years to amass his fortune, Adam Neumann took only 7 years. 79 years vs 7 years to build an empire? This is a difference of more than half a century. Perron did it in the hot desert port of Perth, Neumann did it in cool downtown Manhattan. Perron is 57 years older than Neumann. Perron could easily have been Neumann's great grandfather.

My third challenge to writing this eBook is my bias. To keep it minimum, I resort to an 80/20 approach: that is 80% facts and data, 20% analysis. This way, I respect my readers and they are free to form their own conclusions. 80% of this book are taken up by business biographies.

Here are my top 5 surprises in this pioneering study (1) 43% of the real estate self-made billionaires never went to college. 8 of them never went to high school. So if a high school education is all you got, you definitely have a chance. (2) More than 50% of them did not start with real estate. They started with car dealership, office furniture, rice trade, ceiling fan, as tourist guide, as lawyers, medical clinics, bee collectives and just about anything bizarre and irrelevant. In other words, most of them made their first fortune in another business, then plunged into real estate when they see an opportunity, or as a place to park their cash reserve. (3) They are concentrated in a few countries. US, China, HK, Israel, Brazil and Australia contribute more than 3 real estate SMBs, while there is only 1 from Japan; zero real estate SMB from Germany and France. If we rolled back the clock 30 years Japan would have the largest number of real estate tycoons (4) In terms of gender and ethnicity, I was very surprised to find good representation from 4 women and 4 Muslims. Good news, everyone has a chance. (5) There is a bifurcation going on in the real estate industry now. I call one group the sharing economy and the other one the traditional group. In terms of age, those from sharing economy have an average age of 30, while those from traditional real estate have an average age of 67. It took the sharing economy real estate SMB an average 7 years to achieve billionaire status. It took the traditional real estate an average of 30 years to reach billionaire status. Looking ahead, For conclusion, I have 2 chapters (1) 16 lessons and (2) 9 future trends. As in all my other ebooks, I see a WORLD OF ACCELERATED CHANGE. The future of real estate in the world will be fast and violent. For aspiring real estate tycoons, the way to thrive is avoid the status quo like a plague. To create and not to copy. I see violent changes ahead. The lifestyle and preference of the millennials will dictate the future real estate, just as the automobiles and the baby boomers have redefined real estate in the past 60 years. Are you part of this change?

 [Download Zero to Billions: Anyone Can, 65 Real Estate Self- ...pdf](#)

 [Read Online Zero to Billions: Anyone Can, 65 Real Estate Sel ...pdf](#)

Download and Read Free Online Zero to Billions: Anyone Can, 65 Real Estate Self-made Billionaires: 16 Lessons and 9 Trends for the Millennials Paul Chan

From reader reviews:

Barbara Tucker:

As people who live in often the modest era should be up-date about what going on or details even knowledge to make these people keep up with the era which is always change and progress. Some of you maybe will certainly update themselves by studying books. It is a good choice for you personally but the problems coming to a person is you don't know what type you should start with. This Zero to Billions: Anyone Can, 65 Real Estate Self-made Billionaires: 16 Lessons and 9 Trends for the Millennials is our recommendation to cause you to keep up with the world. Why, because this book serves what you want and wish in this era.

William Lee:

Reading a book to get new life style in this calendar year; every people loves to study a book. When you study a book you can get a large amount of benefit. When you read guides, you can improve your knowledge, simply because book has a lot of information on it. The information that you will get depend on what sorts of book that you have read. If you want to get information about your analysis, you can read education books, but if you act like you want to entertain yourself you can read a fiction books, this sort of us novel, comics, and soon. The Zero to Billions: Anyone Can, 65 Real Estate Self-made Billionaires: 16 Lessons and 9 Trends for the Millennials offer you a new experience in looking at a book.

Hoyt Moore:

In this time globalization it is important to someone to obtain information. The information will make anyone to understand the condition of the world. The healthiness of the world makes the information easier to share. You can find a lot of sources to get information example: internet, newspaper, book, and soon. You will observe that now, a lot of publisher in which print many kinds of book. Often the book that recommended for you is Zero to Billions: Anyone Can, 65 Real Estate Self-made Billionaires: 16 Lessons and 9 Trends for the Millennials this e-book consist a lot of the information on the condition of this world now. This book was represented just how can the world has grown up. The vocabulary styles that writer require to explain it is easy to understand. The writer made some exploration when he makes this book. That's why this book ideal all of you.

Robert Ford:

You will get this Zero to Billions: Anyone Can, 65 Real Estate Self-made Billionaires: 16 Lessons and 9 Trends for the Millennials by look at the bookstore or Mall. Just viewing or reviewing it could possibly to be your solve problem if you get difficulties for ones knowledge. Kinds of this book are various. Not only by written or printed and also can you enjoy this book by simply e-book. In the modern era like now, you just looking of your mobile phone and searching what your problem. Right now, choose your own personal ways to get more information about your book. It is most important to arrange yourself to make your knowledge are still update. Let's try to choose appropriate ways for you.

Download and Read Online Zero to Billions: Anyone Can, 65 Real Estate Self-made Billionaires: 16 Lessons and 9 Trends for the Millennials Paul Chan #LXNKCDZV63Y

Read Zero to Billions: Anyone Can, 65 Real Estate Self-made Billionaires: 16 Lessons and 9 Trends for the Millennials by Paul Chan for online ebook

Zero to Billions: Anyone Can, 65 Real Estate Self-made Billionaires: 16 Lessons and 9 Trends for the Millennials by Paul Chan Free PDF d0wnl0ad, audio books, books to read, good books to read, cheap books, good books, online books, books online, book reviews epub, read books online, books to read online, online library, greatbooks to read, PDF best books to read, top books to read Zero to Billions: Anyone Can, 65 Real Estate Self-made Billionaires: 16 Lessons and 9 Trends for the Millennials by Paul Chan books to read online.

Online Zero to Billions: Anyone Can, 65 Real Estate Self-made Billionaires: 16 Lessons and 9 Trends for the Millennials by Paul Chan ebook PDF download

Zero to Billions: Anyone Can, 65 Real Estate Self-made Billionaires: 16 Lessons and 9 Trends for the Millennials by Paul Chan Doc

Zero to Billions: Anyone Can, 65 Real Estate Self-made Billionaires: 16 Lessons and 9 Trends for the Millennials by Paul Chan Mobipocket

Zero to Billions: Anyone Can, 65 Real Estate Self-made Billionaires: 16 Lessons and 9 Trends for the Millennials by Paul Chan EPub