

Six Figure Salary Negotiation: Industry Insiders Get You the Money You Deserve

Michael Zwell



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Six Figure Salary Negotiation: Industry Insiders Get You the Money You Deserve Michael Zwell More than 7 million Americans make six-figure salaries-and you can be one of them! Corporate recruiter Michael Zwell uses his twenty-five years of experience to show you how to reach that goal. And he brings you insider advice about salary negotiation from top business leaders, including:

- Robert Wright of the Wright Institute
- Donald P. Delves of the Delves Group
- Catherine Candland of Advantage Human Resourcing
- Stan Smith of Smith Economics Group
- Tom Terry of CCA Strategies
- Judith Wright of the Wright Institute
- Mylle Magnum of IBT
- William J. White of Bell & Howell

These industry insiders show you how to negotiate a satisfying job offer or raise. They tell you how to ask the right questions and how to close a job offer at the right moment for the best salary and benefits.

With these experts at your side, you'll get the salary and benefits you deserve.

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